Recommendation Brief: Acquisition of Resources Global Professionals (RGP)

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Introduction

Stratus Solutions Group (SSG) should move forward with pursuing the acquisition of Resources Global Professionals (RGP). RGP represents a strong strategic opportunity due to its established global presence, stable financial position, and experienced workforce. Acquiring RGP would allow SSG to expand its consulting capabilities, strengthen relationships with major corporations, and accelerate long-term growth. The following analysis evaluates RGP's company overview, financial position, and organizational culture to demonstrate why this acquisition would be a valuable strategic move for SSG.

Established Global Presence

RGP's strong reputation and global reach make it an attractive acquisition target for SSG. The firm has nearly 30 years of experience and originally grew out of Deloitte, which helped establish its credibility in the professional services industry. As of May 2025, RGP serves 88% of the Fortune 100 and 78% of the Fortune 500. In addition, the company operates across North America, Europe, APAC, and Latin America. This wide reach shows that many of the world's largest companies already trust RGP's services. For SSG, acquiring a company with this level of experience and global presence would provide immediate access to an established network of clients and strengthen its position in the market.

Financial Stability and Low Risk

RGP's financial structure also makes it a relatively safe acquisition opportunity for SSG. In fiscal year 2025, the company reported $551.3 million in revenue, which was about a 13% decrease from the previous year due to broader economic conditions. However, despite this decline, the company maintains a very strong balance sheet. RGP currently holds about $86.1 million in cash and has no outstanding debt. Over the past 10 years, the company has also paid $169 million in total dividends to investors. This shows that the company has maintained financial discipline and stability over time. For SSG, acquiring a company with strong cash reserves and no debt would reduce financial risk while still allowing room for future investment and growth.

Experienced Workforce and Strong Culture

Another important strength of RGP is its experienced workforce and company culture. The firm promotes a "Human First" approach that focuses on experienced professionals and strong leadership values. Around 73% of RGP's consultants have more than 16 years of professional experience, which allows the company to provide clients with high-level expertise. The company

also demonstrates a commitment to diversity in leadership, with women making up 80% of the C-suite as of fiscal year end 2024. In addition, RGP promotes its core values through the “LIFE AT RGP” framework, which highlights loyalty, integrity, focus, enthusiasm, accountability, and talent. This type of culture supports a professional and collaborative environment that would align well with SSG’s long-term goals.

Conclusion

Overall, acquiring Resources Global Professionals would provide Stratus Solutions Group with significant strategic advantages. RGP offers an established global presence, a financially stable structure with minimal risk, and a highly experienced workforce supported by a strong organizational culture. These factors position the company as a valuable platform for expanding SSG’s consulting capabilities and strengthening its competitive position in the professional services market. Based on this analysis, SSG should strongly consider moving forward with the acquisition of RGP as part of its long-term growth strategy.